



LAMBDA

**SQUARE** 

Mechanical, Electrical & Facility Management Services

# About Our Company

#### A Brief Story About The Company

Lambda Square Trading and Contracting Company W.L.L is well established and one of the leading companies within the state of Qatar since 2009, which are specialized in the field of Mechanical, Electrical, Plumbing (MEP works), Building Maintenance & Facilities Management. Our team consists of qualified professional engineers and certified skilled technicians who are willing to face competitive challenging activities and implement them successfully and safely in the balance of safe operation up to the optimum standard to meet our customers' needs and expectations

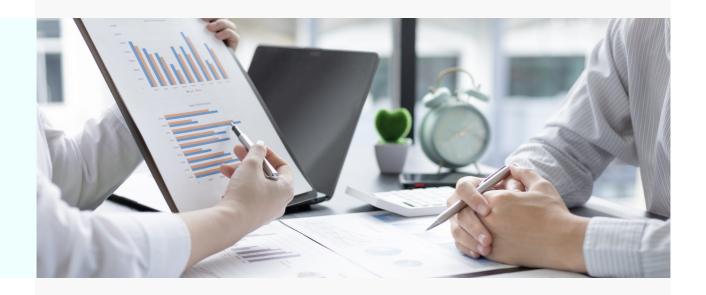
## **Vision**

To provide a reliable, personal service to all clients and customers with the emphasis on quality and value for money, while providing a safe enjoyable working environment for all employees which will reflect to our client needs and contributes to enhancing the company image and financial growth

## Mission

On bet of Quality and Only Quality (QOQ), Give clients always a priority, and work hard until we anticipate their expectations of our services in MEP works and facility management.

## NATURE OF BUSINESS



01 HVAC



03 PLUMPING



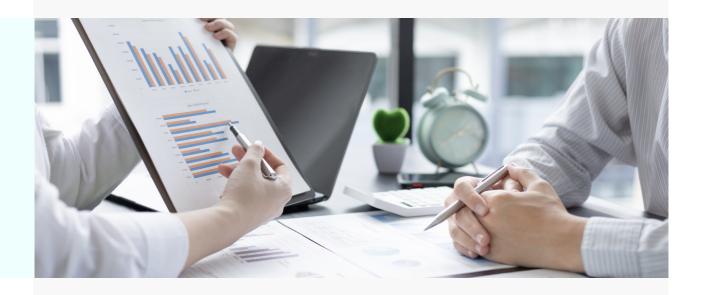
02 ELECTRICAL



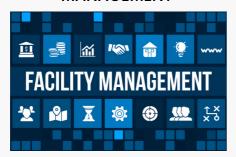
04 CCTV



## NATURE OF BUSINESS



05 FACILITIES MANAGEMENT



07 SWIMMING POOLS



06 LANDSCAPING



08 SMART HOME



## Strengths

- Best Prices
- Innovative Mindset
- Recently Built Platform & Website
- Strong Brand Image & Equity
- Good Quality of After-Sales
- Teams Quality

## Weaknesses

- Long Term Investment
- Product Insurance Costs are Raising
- High Level of Third Party Turnover Due
- To Price Competition
- Public Policies and Procedures

## Opportunities

- Open Market
- Healthy Environment
- Strong and stable economy.
- Easy Government procudeures

## **Threats**

- High Level of Employee Turn Over
- New Competitors From Other Country
- Impact of Climate Change
- Covid-19 Pandemics Situation

# 4P's Marketing Table

#### **PROMOTION**

- Online Marketing
- Influencer
- Direct Marketing
- Advertising
- Endorsing

#### **PLACE**

- Market Coverage
- Market Exposure
- Channels
- Inventory
- Supply Chain

#### **PRODUCT**

- Quality
- Features
- Branding
- Equity
- Warranties

#### **PRICE**

- Discounts
- Allowance
- Payments Term



### **SERVSQUARE**



#### A Brief Story About The Service

Service Square It is a service provided by Lambda Square Group that targets the residential and commercial buildings sectors to meet the needs of those sectors from preventive and corrective maintenance.

Our service includes all types of Maintenance within the residential and commercial complexes, such as:

- 1. Maintenance of all types of Split AC or central AC with various faults.
- 2. Responding to leaks in sanitation and water supply networks.
- 3. Responding to all electrical breakdown and household electrical appliances
- 4. Responding to all camera issues, control barriers and programming.
- 5. Maintenance of swimming pools, pumps, and home fountains.
- 6. Maintenance of the buildings landscaping and home gardens.
- 7. SMART HOME







### HVAC



We have full-fledged and professionally managed engineers & technicians to provide the highest quality output paired with timely execution, excellent value and a fair price

#### Our services include:

Installation of all types of HVAC equipment like:

Chillers

Packaged A/C Units

AHUs, Fan Coil Units, and Ducted

Extract fans

Pressurization fans

Chilled Water Pipe Line Works

Chilled Water Pump Installation

Installation of GI and MS Ducting Works

Industrial / Commercial Ventilation Works

Normal Split A/Cs



### **PLUMBING**



We provide cost-effective solutions and the professionals at LAMBDA SQUARE are totally dedicated to the customer needs in all aspects of the business

#### We specialize in:

Domestic and Commercial Plumbing Works. Drain.

Waste Soil and Ventilation Piping Works.

Underground Sewage Piping Works.

Irrigation System



### **ELETRICAL**

#### A Brief Story About The Service

We have ample resources of highly skilled manpower our built experience is offered to enhance your projects efficiently, timely and cost-effectively. We execute all projects with total care and responsibility.

#### Our major expertise:

Substation Works

Internal Electrification Work for Commercial and Residential Buildings

MV Panel and Mains Installation

Generator and ATS Installation

Bus Bar Installation

HV/MV/LV Cable Jointing & Termination

Lighting Protection and Earthling System HV/MV/LV Cable Laying

MICC Cable Termination



### **CCTV**



We provide cost-effective solutions as per your requirments

#### We provide:

Supply , installation , programing various type of CCTVs camera and access barriers



### **FACILITY MANAGEMENT**



We assist the customer to identify and practice the Safe, Reliable facility mangagment soultions

#### Our services include:

Pre-Engineering

Feasibility Study and Report Submission

Technical Coordination and Supervision

Preventive, Predictive, and Corrective

Maintenance of Electrical System and Equipment

**HVAC Equipment** 

Plumbing and Drainage Services

Fire Protection System

Extra Low Voltage System and Gas Piping System

24/7/265 on-call services for facility maintenance

Annual Maintenance Services for Facilities and Equipment

CMMS



### **LANDSCAPING**



We pride ourselves in completing the entire job, from start to finish, so our clients do not have to worry about dealing with multiple contractors. Our experienced crew has the talent and know-how in both soft landscaping and hard cape structures expectations

#### Our services:

Soft Landscaping

Soil Amendments

Mass Planting

Brick paving

Fencing

Lighting

Irrigation

Lined lakes

Stone Set Porous Paving



### **SMART HOME**



With strength in IoT, AI, and cloud computing technologies, ORVIBO provides more secure, energy-saving & comfortable smart home solutions for customers worldwide.

#### We provide to your home:

Lighting Control System

Smart HVAC System

Smart Control Center

Home Security System

Energy Management System

Smart R+T System



### **SWIMMING POOLS**



We provide effective cleaning and mainteance solutions with profiitional team

#### We specialize in :

General Cleaning

Water Treatment and Water Balance

Water Testing

**Pumping Stations Services** 



## OUR CLIENTS





























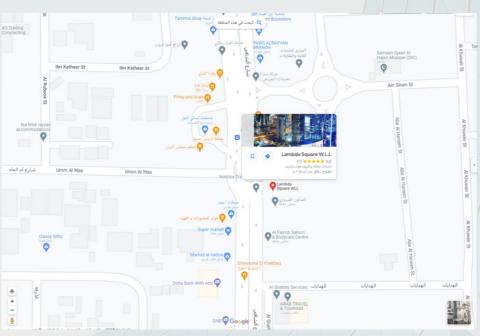
صحة · تعليم · بحوث HEALTH · EDUCATION · RESEARCH

## Market Targeting









#### Address

Al-Shafi Street -Al Rayyan-Zone 53-St.989 Office No.2 Floor No.1 Building No. 31

#### Telephone

Office: +974 40378810- F: +974 40378759

#### Website

www.lambdasquaregroup.com



www.servsquare.com